

## CURRENT TRENDS IN FINANCING COMMODITY TRADING OPERATIONS

On Thursday 16 May 2013

At London Chamber of Commerce and Industry (LCCI),
33 Queen Street, London EC4R 1AP









### From metals and coal to soft commodities, it is important to use the appropriate instrument to finance commodity trading operations.

There are various types of financing solutions such as balance sheet lending, borrowing base and transactional financing. Of these, the transactional financing is commonly used by trading companies and banks. 'Current Trends in Financing Commodity Operations' will focus on the main principles, risks and advantages, structuring and financing a single transaction and comparison with other types of financing. This seminar will offer a great opportunity to discuss these and other issues with professionals from the commodity trading sector.

#### Why take part?

The event is a unique opportunity to find out about current trends in the financing of commodity trading operations and the main instruments available to operators.

#### Who will be there?

During and after the event, you will be able to meet and seek advice from operators in the commodity trading and banking sectors, specialist shipping services companies, insurance brokers and consultants from the sector

#### RSVP - by Wednesday 8 May 2013

#### Marta Zanfrini

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#### Programme

Time	Speaker	Topic
5.00pm		Registration and welcome coffee
5.30pm	Peter Bishop, Deputy Chief Executive, London Chamber of Commerce and Industry	Opening remarks
5.40pm	Tobias Merath, Head of Commodity and Alternative Investments Research, Credit Suisse	Current commodity market trends - is the super cycle over?
6.00pm	Jane Wood, Deputy Head of Commodity Trade Finance (Lugano, Switzerland), UBS	Main types of financing for big and small traders
6.20pm	Thomas Patrick, President LCTA	The role of traders as credit providers to the commodity sector
6.40pm	Gianluca Bassi, Chief Financial Officer, DP Trade	Do credit policies influence trading operations financing?
7.00pm		Q&A session
7.15 pm		Networking reception



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On Thursday 16 May 2013, 5.00pm - 8.00pm
At London Chamber of Commerce and Industry, 33 Queen Street, London EC4R IAP

#### IN PARTNERSHIP WITH:



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From metals and coal to soft commodities, it is important to use the appropriate instrument to finance commodity trading operations. There are various types of financing solutions such as balance sheet lending, borrowing base and transactional financing. Of these, the transactional financing is commonly used by trading companies and banks. This topic will be the subject of our next London event on 16 May 2013. 'Current Trends in Financing Commodity Operations' will focus on the main principles, risks and advantages, structuring and financing a single transaction and comparison with other types of financing. This seminar will offer a great opportunity to discuss these and other issues with professionals from the commodity trading sector.

Places are limited, so book early to avoid missing out this opportunity.

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7.00pm		Q&A session		
7.15 pm		Networking reception		

#### ATTENDANCE AT THIS EVENT IS COMPLIMENTARY

TO REGISTER \$3002

Please complete the booking form in **BLOCK CAPITALS** and return to: Marta Zanfrini, London Chamber of Commerce and Industry, 33 Queen Street, London EC4R 1AP. Contact details **T**: +44 (0)20 7203 1822, **F**: +44 (0)20 7203 1812 or scan/email to **E**: mzanfrini@londonchamber.co.uk

OR

#### BOOK ONLINE AT londonchamber.co.uk/international

APPLICATION DETAILS						
title	first name	surname				
your job title		email				
company name		compar	ny address			
			postcode			
tel	fax					
description of business (for guest list)						
please indicate if you have any special requirements e.g. access, dietary or information in an alternative format						
PRIVACY AND DATA PROTECTION  We are committed to protecting your privacy and will only use the information we collect about you in accordance with the reasons stated when we collect the information. The information supplied by you will be held on the database by London Chamber of Commerce and used to notify you of future events and services.						
If you do NOT want your information to be used for the following purposes please put a CROSS in the box(es) provided:						
Your na	Your name, job title, company and business activity will be displayed on the printed guest list					
You will be added to London Chamber of Commerce's Event mailing list						